15 -ാം കേരള നിയമസഭ

10 -ാം സമ്മേളനം

നക്ഷത്ര ചിഹ്നം ഇല്ലാത്ത ചോദ്യം നം. 2366

<u>12-02-2024 - ൽ മറുപടിയ്യ്</u>

<u>റേഷൻ കടകളിലെ ഇ-പോസ് മെഷീൻ</u>

	ചോദ്യം		ഉത്തരം
	ശ്രീ. ടി. സിദ്ദിഖ്		ശ്രീ ജി ആർ അനിൽ (ഭക്ഷ്യ-പൊഇവിതരണ വകുപ്പ് മന്ത്രി)
(എ)	റേഷൻ വിതരണം നടത്തുന്നതിനുള്ള ഇ-പോസ് സംവിധാനത്തിന്റെ പരിപാലനക്കരാറിന്റെ കാലാവധി അവസാനിച്ചിട്ടുണ്ടോ; കരാർ പുതുക്കി നൽകാൻ വീണ്ടം ടെൻഡറുകൾ ക്ഷണിച്ചിട്ടുണ്ടെങ്കിൽ അതിന്റെ വിശദാംശങ്ങളും ആർക്ക് അനുവദിച്ചു എന്നതും അറിയിക്കാമോ;	(എ)	ഇ-പോസ് സംവിധാനത്തിന്റെ പരിപാലന കരാർ 31/05/2023നു അവസാനിച്ചു. കരാർ പുതുക്കി നൽകുന്നതിന് ജം പോർട്ടൽ മുഖേന 20/10/2023നു ടെൻഡർ ക്ഷണിച്ചിരുന്നു. ഒരു കമ്പനിയും ബിഡ് സമർപ്പിക്കാത്തതിനാൽ ടെണ്ടർ നടപടികൾ റദ്ദ് ചെയ്യുകയും തുടർന്ന് 21/12/2023നു റീ-ടെണ്ടർ ക്ഷണിക്കുകയും ചെയ്തു. നടപടികൾ പുരോഗമിക്കുന്നു.
(ബി)	ഇ-പോസ് ടെൻഡർ രണ്ടു തവണയായി ഒരു കമ്പനിക്ക് നീട്ടി നൽകി എന്നത് ശരിയാണോ; ഏഇ സാഹചര്യത്തിലാണ് ഇഇ നീട്ടി നൽകിയത്; ടെൻഡർ വ്യവസ്ഥകൾ സ്വീകാര്യമല്ലെന്ന് പ്രീ ബിഡ് ചർച്ചകളിൽ പങ്കെടുത്ത കമ്പനികൾ അറിയിച്ചിട്ടുണ്ടോ; വിശദമാക്കാമോ;	(ബി)	ഇ-പോസ് സംവിധാനത്തിന്റെ പരിപാലനകരാർ നിലവിലെ കരാർ ഉടമകളായ M/s. Linkwell Tele Systems കമ്പനിക്ക് രണ്ടു തവണ നീട്ടിനൽകിയിട്ടുണ്ട്. പുതിയ ടെൻഡർ ക്ഷണിക്കുന്നതിന് സപ്ലൈകോയെ ചുമതലപ്പെടുത്തുകയും വകുപ്പ് തയ്യാറാക്കിയ ടെൻഡർ ഡോക്യുമെന്റ് പരിശോധിക്കാനും ഭരണാനുമതി നൽകുന്നതിനും സമയം ആവശ്യമായതിനാലും ആദ്യം 01.06.2023 മുതൽ ആറ് മാസത്തേയ്ക്കം തുടർന്ന് 20.10.2023 ന് വിളിച്ച ടെൻഡറിൽ ഒരു കമ്പനിയും ബിഡ് സമർപ്പിക്കാതിരുന്നതിനാലുമാണ് കരാർ രണ്ട് തവണ നീട്ടി നൽകേണ്ടിവന്നത്. ടെൻഡറിലെ ചില വ്യവസ്ഥകൾ സ്വീകാര്യമല്ലായെന്ന് കമ്പനികൾ അറിയിക്കുകയും അതിന് മറുപടി നൽകകയും ചെയ്തിട്ടുണ്ട്. കമ്പനികൾ ഉന്നയിച്ച ചോദ്യങ്ങളും അവയ്ക്കു നൽകിയ മറുപടിയും
(സി)	ഏതെല്ലാം വ്യവസ്ഥകളാണ് ടെൻഡറിൽ പുതുക്കിയോ ഭേദഗതി ചെയ്തോ ഉൾപ്പെടുത്തിയത്; ഇതിലെ ഏതൊക്കെ വ്യവസ്ഥകൾ സംബന്ധിച്ചാണ് കമ്പനികൾ എതിർപ്പ് അറിയിച്ചത്; വിശദമാക്കാമോ;	(സി)	പിരിവ് (ബി)യുടെ മറുപടി കണ്ടാലും.
(ഡി)	ഇ-പോസ് സംവിധാനത്തിലെ തകരാർ സംബന്ധിച്ച് മുൻപ് ഉയർന്ന പരാതികൾ പരിഹരിച്ചിട്ടുണ്ടോ; വിശദമാക്കാമോ?	(ഡി)	റേഷൻ വിതരണം സ്ഥിരമായി തടസ്സപ്പെടുന്ന രീതിയിലുളള യാതൊരു സാങ്കേതിക പ്രശ്നങ്ങളും നിലവിലില്ല. റേഷൻ വിതരണത്തിൽ ഭാഗികമായി തടസ്സം ഉണ്ടാക്കുന്ന സാങ്കേതിക പ്രശ്നങ്ങൾ

ശാശ്വതമായി പരിഹരിക്കുന്നതിന് ഇടർനടപടികൾ സ്വീകരിച്ചിട്ടണ്ട്. കഴിഞ്ഞ വർഷം ഏപ്രിൽ 1 മുതൽ 30 വരെയുളള കാലയളവിൽ എല്ലാ ഇ-പോസ് മെഷീന്മകളടെയും സർവ്വീസ് വിഷൻടെക് എന്ന സ്ഥാപനം പൂർത്തീകരിച്ചിട്ടുണ്ട്. നിലവിൽ റേഷൻ വിതരണത്തിൽ ഉപയോഗിച്ചിരുന്ന BSNL ബാൻഡ് വിഡ്ത്ത് 20 എം.ബി. പെർ സെക്കന്റ് എന്നത് 50 എം.ബി. പെർ സെക്കന്റിലേക്ക് ഉയർത്തിയിട്ടണ്ട്. ഡിപ്പാർട്ട്മെന്റ് AUA സെർവറിൽ ഉണ്ടാകുന്ന സാങ്കേതിക പ്രശ്നങ്ങൾ കാരണം റേഷൻ വിതരണം മുടങ്ങാതിരിക്കുന്നതിനായി NIC-യുടെ AUA സെർവറ്റകൾ കൂടി വിതരണത്തിൽ ഉൾപ്പെടുത്തുന്നതിന് NIC-യ്കം UIDAI യ്ക്കം കത്ത് നൽകിയിട്ടണ്ട്. റേഷൻ വിതരണവുമായി ബന്ധപ്പെട്ട് ഇ-പോസ്, സെർവറുകളിലെ സാങ്കേതിക പ്രശ്നങ്ങൾ കാരണമായി ഉണ്ടാകുന്ന ഭാഗീകമായ തടസ്സങ്ങൾ ഉടൻതന്നെ ബന്ധപ്പെട്ട ഏജൻസികളമായി ചേർന്ന് കൊണ്ട് പരിഹരിക്കാറ്റണ്ട്. ബയോമെടിക് ഓതന്റിക്കേഷൻ ഉപയോഗിച്ചുള്ള റേഷൻ വിതരണം Authentication User Agency (AUA), Authentication Server Agency (ASA), UIDAI (ആധാർ സെർവർ) എന്നിവയുടെ ഒരുമിച്ചളള പ്രവർത്തനത്തിലൂടെയാണ് സാധ്യമാകുന്നത്. ടി സെർവറുകൾ കൃത്യമായി പ്രവർത്തിച്ചാൽ മാത്രമേ റേഷൻ വിതരണത്തിൽ തടസ്സം നേരിടുന്നത് പൂർണ്ണമായും ഒഴിവാക്കുവാൻ സാധിക്കുകയുളള. എന്നാൽ Authentication User Agency (AUA), Authentication Server Agency (ASA), UIDAI (ആധാർ) എന്നിവയുടെ സെർവറുകൾ സംസ്ഥാന സർക്കാരിന്റ നിയന്ത്രണത്തിൽ ഉളളവയല്ല. റേഷൻ വിതരണത്തിലെ ബയോമെടിക് ഓതെന്റിക്കേഷനമായി ബന്ധപ്പെട്ട് ഉണ്ടാകുന്ന തടസ്സങ്ങൾ വളരെ വേഗത്തിൽ പരിഹരിക്കുന്നതിനായി NIC യുടെ Alternate AUA അഡോപ്റ്റ് ചെയ്യുന്നതിന് ആവശ്യമായ നടപടി സ്വീകരിച്ചിട്ടുണ്ട്

സെക്ഷൻ ഓഫീസർ

<u>Annexure</u>

The clarification sought for the Companies and the reply thereon

SL. NO	COMPANIES QUERIED	RFP Document Reference(s) Section and Page Number(s)	Content of RFP requiring Clarification(s)	Points of Clarification	Clarification
1	I Smart, Linkwell Telesystems, Senrysa, Bourgeon, Hydrogen	6.13 Insurance and page no 67 and 2.2 Indicative Scope of work Point 1.4 page no 9 ,Scope of work page no 75 Insurance condition	The e-Pos to be maintained under the AMC shall be fully insured against any loss other than Force Majeure events during client site, transit, during repair/maintenance. The insurance charges shall be borne by the Successful Bidder and the Department of Food and civil Supplies shall not pay any additional charges over and above the agreed bid amount. (As per Letter from Commissioner Of Civil Supplies Dt.12/12/2023). The bidder has to submit the certificate of insurance covering all the risks mentioned above. The tenure of the insurance claimed till the last date of AMC	The Request for Proposal (RFP) is for the comprehensive Annual Maintenance Contract (AMC) for 3 years for ePOS devices ,which is deployed in ARDs for the past five years. We would like to inform that the ownership of the devices are under Supplyco as per the contract. It is understood that the vendor does't have any authority to take the Insurance .Also it is understood from the Insurance vendors that they are not providing insurance to 5 year old electronic goods. Therefore, we would like to request to remove the clause from the RFP document	This clause can't be excluded from RFP as Government has already spend a CAPEX amount of around 57Cr. The bidders may be asked to provide two separate quotes with and without insurance coverage.
2	I-Smart Link well Telesystems, Senrysa, Bourgeon, Hydrogen	PENALTY CHARGES page no 84 section 1 Hardware Functionality Clause(B)	Down Time & Response (Restoration of original equipment to render service /Through Standby arrangement -After Two Hour and up to the next one hour (If an	The department previously established a current engineer spread of one engineer per taluk, adhering to the SLA TAT of 4 hours in the existing tender	The clause will be applicable only in normal terrains. In all other notified diverse geographic areas/terrains the

				and distance of all	
			e-PoS related complaint is registered at a ration shop in the taluk, in the meantime where the system engineer is addressing another e-PoS related complaints within the same taluk, the penalty clause shall be engineer is addressing another e PoS related complaints within the same taluk, the penalty clauseshall be exempted under this condition)(As per Ltr.No.CCS/3139/202 2-IT6 Dtd.25.11.23) 2000/-shall be imposed for each defective machine	conditions. If the department wishes to modify the SLA terms to 2 hours, it's essential to acknowledge that the engineer requirements in taluks may increase due to diverse geographic areas, terrains such as high ranges, rural gut roads, forest areas, and transportation dependencies like jangar and boat in certain taluks like Cherthala, Peerumedu, Vellarikundu, Kothamangalam, Nedumangad, Neyyattinkara, Kollam, Konni, Kunnathunadu, Mannarkkadu, etc. This modification will significantly impact the project commercially, leading to a slight increase in the project cost. Therefore, the department kindly requests consideration and inclusion in the Bill of Quantities (BOQ) to accommodate the necessary manpower calculation from the bidder's side	minimum time for attending the issue can be fixed at 3 hours.
3	I-Smart, Linkwell Telesystem s Bourgeon, Hydrogen	PENALTY CHARGES page no 85 section 2 Software Functionality Clause E	After 3 Hour and up to the next one hour Rs 30000/- shall be imposed	Any penalty clause will be applicable exclusively to EPOS software, and issues related to any other server or associated applications will not fall within the bidder's scope of responsibility. Request you to modify the clause.	To differentiate between various functional errors/details of Software components can be easily identifiable according to the error codes published by the Department. The penalty charges will be applicable only to particular error codes associated with

<u>5</u>	1-Smart,	SCOPE OF	1.18 All network	side. We would like to	The Network
5	I-Smart, Link well Telesystems, Senrysa, Bourgeon, Hydrogen	SCOPE OF WORK 1.18 page no 78	related problems need to be attended and rectified this for proper functioning of the e-PoS. This includes troubleshooting & maintenance of inserted SIM, Network connectivity (Bluetooth, WIFI), in the existing setup/configuration including the replacement of faulty components. The bidder should be fully responsible for making Internet connectivity functional, as per installed plan/the network (Wi-	inform you that the SIMs ,which is using on the E Pos devices provided by Supplyco. The vendor does not have any control over the network issues and Sims .Our Understanding is that the RFP is only for the Maintenance of hardware and E Pos related software issues of Installed e-Pos devices. Hence We are requesting to modify /remove this clause.	Connectivity issues which might arise because o the malfunctioning of e-POS components only need to be addressed by the Successful bidder.
6	I-Smart, Senrysa, Hydrogen	2.11Capacity Building / Training2.11Capa city Building / Training, 2 in page no 21	Fi) provided by ARD. Such trainings and skills shall be imparted to all employees of the Department (shall be nominated by the department under the essentiality criteria) and ARD owners involved in the processes pertaining to the selected services	Training for AMC project is not relevant because the end users are already well trained and they have been using the device from last 5 years.	This shall be given only to new FPS Owners appointed by the department.
7	I-Smart, Hydrogen, Senrysa	6.11 Force Majeure, page no 65	The bidder or the Department of Foodand civil Supplies shall not be liable for delay in performing his/her obligations resulting from any force majeure cause as referred to and/or defined above. Any delay beyond 30 days shall lead to termination of contract by parties and all obligations expressed quantitatively shall be calculated as on date of termination. Notwithstanding this, provisions relating to	Termination of agreement in association with the force majeure is not acceptable because the the conditions are not predictable in such cases .Request your attention on this and kindly change the clause	Force Majeuris a standard clause and only general conditions are made applicable in this case.

8	I-Smart, Bourgeon, Hydrogen, Senrysa ,Linkwell Telesystems I-Smart, Bourgeon,	6.5 Prequalification Evaluation, Average Net Worth (Sr.no 2) in page no 52 3.3 Operational Support, 7 in page	indemnity, confidentiality survive termination of the contract. The average Net Worth for the past three years of the responding firm must be not less than Rs. 30 crore The AMC shall be only for the existing	The specified average net worth and turnover requirements in the tender are considerably high for large-scale projects, which may restrict the participation of medium-sized service organizations. We kindly request you to revise the clause regarding the average net worth to be set at or below 5-7 crore for greater inclusivity. It is crucial to underscore that	The current value of the machines after depreciation value (@10% per annum) comes to around 33.65Cr. So this clause can't be changed. The bidder shall support
	Hydrogen, Senrysa	no 27	e-POS machines as detailed in the BOQ.However,the successful bidder shall provide Supplementary/Complementary support for the equipments/Softwares which might be integrated in the existing e-POS machines during the period of the agreement(As peremail received from Commissioner of Civil Supplies Dtd.12/12/2023)	the bidder's responsibility is in to the maintenance of the hardware and software of the ePOS device. The bidder will not extend support to any additional equipment or potential hardware acquisitions by the department unless the equipment undergoes testing for ePOS integration. The bidder is not obliged to provide support for equipment or software from a third party. We kindly request a modification to this clause.	the department to integrate equipments/soft wares which is compatible with the current specs of the software and Hardware.
10	Linkwell Telesystems	3.3 Operational Support, 7 in page no 27	The AMC shall be only for the existing e-POS machines as detailed in the BOQ.However,the successful bidder shall provide Supplementary/Complementary	we would like to inform that supplementary/complementary support for the equipment/softwares which might be integrated with existing e pos	The bidder shall support the department to integrate equipments/soft wares which is compatible with the

			support for the	machine during the period of	current specs of the software
			equipments/Softwares which might be integrated in the existing e-POS machines during the period of the agreement(As per email received from Commissioner of Civil Supplies Dtd.12/12/2023)	agreement will be possible only if the complementary/suppl ementary equipment is purchased through the successful bidder and technically compatible with the existing e pos machine .Also We would like to inform that the Present devices installed on the ARDs as per the required specification of BID floated by Supplyco as per MIS/5641/17 Dated 22-02-2017	and Hardware.
11	Linkwell Telesystems ,Burgeon Senrysa	2.12Manpower requirements page no 22	The project would require provisioning of dedicated manpower to provide support during the process and setting up necessary helpdesk after the execution of the AMC. The Successful bidder shall constitute and maintain a dedicated helpdesk for addressing e-PoS related complaints. There should be adequate resources for all activities including developing software(s), testing and maintenance of solution, managing on-ground support, troubleshooting etc. The Successful Bidder is required to provide an estimate for the manpower resources they would employ for the process.	Requesting to provide the provision for put and calculate the number of engineers for the field support on BOQ by the Bidder, apart from the fixed number of 85 Engineers given by the department on the BOQ for attending the service issues within 2 hours, is very crucial for maintain the TAT. As per our experience in few Taluks like Cherthala, Kunnathu nadu, Kutta nad u, Konni, Peerumedu, Neyyattinka ra, Nedumngad etc which have diffrent terrains -high range, rural gut roads, Forest area, depends on jangar transaportation etc. We	The clause will only applicable to normal terrains. In all other notified diverse geographic areas/terrains the minimum time for attending the issue can be fixed at 3 hours.

	-			would like to request	
	<u> </u>			you to	
				modify the clause in	
				BOQ.	
<u>12</u>	Linkwell	2.6 Critical	These defects are	Request you to	The bidder will
	Telesystems	Defects,	extremely severe	exclude from the bidders'	only responsible for
	,Burgeon	page no 17	defects, which have already	responsibility any	the issues with
ļ			halted or capable of	issues related to short	that of ePOS
			halting the operation	circuits	machines alone.
			of business system. It	or	
			means the defect has	overheating that may	
			stopped some	be associated with the	
			business functions therefore	ARD shop's	
	<u> </u>		forcing the	infrastructure,	
			deployment	including	
			of manual	internal/ external	\
			workaround	electrical wiring or	İ
			procedures into	power supply short circuits.	1
	1		operation. Machine/parts	supply subit circules	
			burned or		
			stopped working by		
	\		short		
			circuit/Overheating		
			inside the machine affected other than by		
			Natural disaster		
			shall come under		
			Critical Defects and		
			the		
			same shall be covered under AMC.		
13	Linkwell	4.1 Software	The successful bidder	usually the user is	This condition
<u>13</u>	Telesystems	Maintenance,	to ensure that the	accountable	can be omitted
	,Senrysa	4.1.1	device has to be	for any physical	1
	,Hydrogen	Device at ARD in	enclosed within a	damage to	
		page	solid	hardware, and replacements will	
		no 32	rugged casing to prevent any physical	be made on a cost	
			damage to the device.	basis. This	
			The casing should	falls outside the scope	•
			also ensure that there	of the	1
	}		is no impact on the	bidder's responsibilities, and	
			device or solution e.g. overheating,	we are	
			reduction in signal	requesting you to	
			strength etc	please take	
				this into	
				consideration and modify the clause.	
				mouny the datise.	
<u>14</u> •	Linkwell	10. Service Level	The Successful Bidder	Ensuring a 99.5%	To differentiate
<u> </u>	Telesystems	Agreement,	shall ensure that	uptime involves	between
	,Senrysa	Description	average application	dependencies on	various
	,Hydrogen	of services	up time between	external entities	functional errors/details of
	1.	provided in	various defined	for maintenance. This responsibility is	Software
	Burgeon	page no 74	operating locations is not	shared among all	components the
]		1 ~			error codes
		ነ	less than 99.5% per	stakeholders and is	
			less than 99.5% per week always except in any planned		published by the Department

software/hardware/ne individual bidder. While the twork bidder is outage approved by Department of Food accountable for and Civil Supplies in **EPOS** hardware issues, it is essential advance. The for all other Successful Bidder shall ensure that stakeholders, including external average page loading time for agencies such as NIC, application & reports IT Mission, their servers, UIDAI, is not more than 10 seconds. The service AUA, ASA, level dependency in and service providers this case is etc.etc, to collaborate in functioning of communication maintaining the link via Telephone seamless operation of ExchangeLine or **PDS** distribution. anyother means, Requesting to uncovered power modify the same. outage by the State Data Centre, breakdownof the hardware and networking equipment of the servers, scheduled down time for upgrade & patches for application and system software, planned maintenance etc. The selected Successful Bidder shall plan scheduled downtime outside primary business hours (office hours) with prior permission from Department of Food and Civil Supplies. In exceptional circumstances Department of Food and Civil Supplies may allow the Successful Bidder to plan scheduled down time during primary business hours (office hours). For every 1% drop in average application uptime per week during maintenance& hand holding support for software, the

s. While the is sufficient. The penalty charges will only be made applicable to particular error codes, ing external es such as NIC, ssion, ervers, UIDAI, ASA, rvice providers, to parate in

			bidder shall be liable to a penalty at 5% of thevalue of work order, up to		
<u>15</u>	Linkwell Telesystems ,Senrysa ,Hydrogen , Burgeon	10. Service Level Agreement, Description of services provided in page no 72	order, up to The Successful Bidder shall ensure that average hardware up time at various defined operating locations is not less than 99.5% per week always except in any planned software/hardware/ne twork outage approved by Department of Food and Civil Supplies in advance. The service level dependency in this case is functioning of communication link via Telephone Exchange Line or any other means, uncovered poweroutage by the State Data Centre, breakdown of the hardware and networking equipment of the servers, scheduled down time for upgrade & patches for application and system	We understand that the bidder is responsible for maintain the up time of epos device. The average hardware uptime should be calculated, excluding instances of physical damages, network connectivity issues, server/server side application problems, UIDAI, ,IT Mission,NIC and AUA issues. Request you to please confirm and provide clarification. Also requesting to modify the clasue.	To differentiate between various functional errors/details of Software components the error codes published by the Department is sufficient. The penalty charges will only be made applicable to particular error codes associated with the successful bidder's functions.
16	Senrysa, Hydrogen	10. Service Level Agreement, Description of services provided in page no 72	software, planned maintenance etc. The selected Successful Bidder shall plan scheduled downtime outside primary business hours (office hours) with prior permission from Department of Food and Civil Supplies. In exceptional circumstances Department of Food and Civil Supplies may allow the Successful Bidder to plan scheduled down time during primary	We understand that the Server components are not under the scope of the ePOS AMC tender. We understand that the department will arrange SIM cards and internet connectivity. As a result, issues related to network, server, and server-based applications' uptime and downtime are not within the	To differentiate between various functional errors/details of Software components the error codes published by the Department is sufficient. The penalty charges will only be made applicable to particular error codes associated with the

17	Linkwell	PENALTY	hours). For every 1% drop in average hardware uptime per week during maintenance & hand holding support for hardware, the bidder shall beliable to a penalty at 5% of the value of work order, up to a maximum of 25 %, after which Department of Food and Civil Supplies shall be at liberty to cancel the contract. Forthe purpose of this clause, part of week shall be considered to be a full week. After Three Hour and	responsibility.	bidder's functions.
17	Linkwell Telesystems	PENALTY CHARGES page no 85 section 2 Software Functionality Clause E,F,G	up to the next one hourRs 30000/- shall be imposed	responsibility is limited to device side software and any other software issues may be excluded form the scope of the bidder .Since its a online application there are other stack holders in the project such as NIC/AUA/ASA/UIDA I/It mission which will imapct the software functionality. Hence we request you to kindly modify the clause	only responsible for the issues with that of ePOS machines alone.
18	Burgeon	PENALTY CHARGES page no 85 section 2 Software Functionality Clause E,F,G	After Three Hour and up to the next one hourRs 30000/- shall be imposed	We kindly request the consideration of standardizing the Turnaround Time (TAT) hours for AMC, aligning with those observed in other government projects across various locations. These conditions should be applicable to server or server-related issues, which are typically manageable	The bidder will only responsible for the issues with that of ePOS machines alone.

				from a single point. The current	
				minimum manpower outlined in	
				the RFP may not be	1
				sufficient to	
!				meet these requirements	
				effectively.	
<u>19</u>	Hydrogen	PENALTY	After Three hours	External	The bidder will
10	11,010,00	CHARGES page	and up to every	dependencies exist for	only
		no	consecutive hour	issues beyond those	responsible for the issues with
		85 section 2 Software	thereafter Rs.20000/-	pertaining to device-side software.	that of ePOS
		Functionality	shall be imposed in	lt's	machines alone
		Clause G and	addition to the fine	important to clarify	
	ļ	PENALTY	levied under cluase	that other	
		CHARGES page		software issues do not fall under	
	1	no 85 section 2 Security		the liability of the	
		Management		bidder.Request you to	
		Clause K		modify the	
				clause	The bidder will
<u>20</u>	linkwell	PENALTY CHARGES page	After One Hour and up to the next one	The bidder responsibility is	only
	Telesystems ,Senrysa	CHARGES page	hour	limited to device side	responsible for
	,Sem ysa	81 section 2	Rs 30000/- shall be	software	the issues with
		Security	imposed	and any other	that of ePOS
		Management		software issues	machines alone.
		Clause I, J, K, E		may be excluded form the scope	
ŀ				of the bidder .Since	
				its a online	
				application there are	
				other stack holders in the project	
	}			such as	
ļ				NIC/AUA/ASA/UIDA	
				1/It mission	
				which will imapet the]
				software functionality. Hence	
				we request	
Į.		!		you to kindly modify	
				the clause	This shall be
<u>21</u>	Senrysa,	2.11Capacity	1.32. Bidder shall be responsible for	The training of huge	given only to
	Hydrogen	Building / Training section 1	ensuring the effective	owners such as 14316	new FPS
		to 6	training of	nos as per	Owners
1		page no 21 and	Government officials,	RFP, Govt officials,	appointed by
		1.32 in	technical teams, ARD owners and	technical teams and other	the department.
		page no 13	other authorized	authorised stake	35,000
			stakeholders	holders is time	
			4. Prepare and	consuming and	
			organize training	cost involved process with	
	1		programs to facilitate the user	dedicated manpower	
			(The officials of the	utilisation	
			Departments and	for the activity	
			ARD owners) in the	,Request	
		<u> </u>	efficient usage of the	department to give	<u> </u>

	r	,		-1:5:	
			new system as when the new feature being introduced in e-PoS	clarification for the support provided from department for the training.	
<u>22</u>	senrysa, Hydrogen, Burgeon	2.14 Information Security Management, 4 in page no 24 3.1 System Administration and Trouble Shooting, a in page no 25	As per the AMC, the successful bidder should be able to ensure the integrity of the system from accidental or malicious damage to data.	As we understand that the present epos is a online solution and it operates entirely online, with no data stored on the device. In that scenario please clarify the relevance of this clause.	As the department is planning to deploy offline mode in ePOS, data need to be stored in the ePOS locally, till upload in the website
23	senrysa	3.3 Operational Support, 1 in page no 26	Successful Bidder shall provide a comprehensive/replacement AMC for three years from the date of awarding the AMC for all equipment. Successful Bidder shall obtain the product certificate and onsite free service from OEM on all licensed software at no additional cost from the Department of Food and Civil Supplies, computer hardware and peripherals, networking equipment and other equipment during the period of the AMC	The bidder's sole responsibility is to maintain the hardware and software of the ePOS device. Any other equipment or future hardware acquisitions made by the department will not fall under the existing ePOS AMC, and the bidder is under no obligation to offer support for such hardware. We kindly request a modification of this clause.	This clause is applicable only to other bidders except Linkwell Telesystems as they are the current OEM, for the e POS machines.
24	senrysa	4.1.2 e-PoS Functional maintenance, page no 34	Client software should support all connectivity options (3G, 4G, 5G and WIFI) and shall support services provided by various telecom providers	As the tender is for mainitenace of existing e pos device .we understerstand specification given in the tender that the existing EPOS devices supports for 2G 3G, 4G, and Wi-Fi and hence department may remove 5G from the clause	5G can be excluded.
<u>25</u>	senrysa	4.2 Hardware Maintenance (At	The replacement/upgradat	As we understand the AMC is for	The bidder shall

	<u> </u>	· · · · · · · · · · · · · · · · · · ·			
		ARD), page no 34	ion of the Device/Hardware	existing epos device hence "The	repalce/upgrad e the
		r.ac.	shall also be done as and when required or demanded by the department as per	replacement/upgrada tion of the Device/Hardware shall also be	parts of the equipments/soft wares which is
			orders/instructions	done as and when	compatible with the
			from the GoI/GoK	required or demanded by the	current
			•	department as	specs of the
]				per orders/instructions	software and Hardware
				from the	
!				GoI/GoK" is not in	
				bidders scope . If the bidder is	
				required to	
				replace these devices with a	
				upgraded/ New	
				hardware, then	
				it will be on Cost basis as this	
				will on additional cost	
<u>26</u>	senrysa	6.5	The firm/ company must have minimum	Kindly adjust the turnover and	The current value of the
		Pre-qualification Evaluation,	average annual	net worth in	machines
		Annual	turnover of Rs. 10	proportion for	after
		Turnover in Software	(Ten) crores over the	better clarity to the bidders. If	depreciation value (@10%
		development and	preceding three	the annual turnover is	per
		deployment	financial	10 crore, the company may not	annum) comes to around
		(including implementation)	years asrevealed by audited accounts, as	necessarily	33.65Cr. So
		(Sr.no	on	have a net worth of	this clause can't
		4) in page no 53	May 31,2023(As per ltr.no.CCS/3139/2022-	30 crore. In this context, we	be changed
			IT6Dtd.7/11/23)	propose revising	
				it to a turnover of 10 crore and	
				above, and a net	
				worth of 5 crore	
77	Samma	6.5 Pre-	The responding firm	As we understand the	This need not
<u>27</u>	Senrysa, hydrogen,	qualification	must have at least a	AMC	be a
1	Burgeon	Evaluation,	100 member IT Staff of	is for Maintenace and support of	pre-requisite condition for
		Manpower strength	technically qualified	existing epos and	taking part in
-	İ	(Sl.no 7) in	personnel in the domain of software	project is running for last 5 to 6	tender.
		page no 54	development and	yearsln	
			implementation on its	this scenario request	
	1		roll with minimum	you to kindly, clarify the	
		İ	qualification of B.E	relevance for	
			MCA or higher having 3 or	the Bidder to have 100 nos of IT	
			moreyears of IT	staff in their Rolls	
		1	experience as on May	this is not an	
			31, 2023on its payroll. Self Certification by	infrastructure	
			the authorized	projectAnother	
			signatory	point is that the PF	1

		with clear declaration of staff, (year wise, level/designationwise, qualification, experience, IT skills) a) PF Register showing the number of subscribers along with the deposit of challan as proof. OR From consortium member	details of Employees are Confidential data and hence cannot be shared in Public domain.Hence, we request to remove the clause	
senrysa, Hydrogen, Burgeon	6.5 Prequalification Evaluation, Certification (Sl.no11) in page no 54	The bidder must possess SEI -CMMi Level -3 or higher OR ISO 20000or higher certification by the date of publication of this RFP. Certificate for ISO 9001:2008/higher (Certification for POS Device, Design and Development, Manufacturing and Service) by the Manufacturer/OEM. Copy of Relevant Certificate which is valid on date of submission.	CMMI leve 3 is only availiable with Big IT / Software companies normally engaged in Large IT infrastructure Projects we request you to kindly remove this clause as bid will be restricted to large IT companies and Other bidders like us who has relevant experience in Similar lines will not be able to BID. So Request you to consider the other certifications also as a criteria for the submission of tender.	This can be confined to ISO 9001:2008 or higher
senrysa, Hydrogen, Burgeon	6.6 Technical Evaluation, Relevant Experience, Project relevance and specificity (SL NO 4) in page no 57	Experience in e- govemance projects in PDS or other social sector projects as a whole would be given preference over other e-govemance projects. The work order should have been issued within the last 5 years, as on May 31, 2023All bidders who have done PDS reform projects/AMC or other social sector projects (either 2 of 5 crore each or 1 of 10 crore) shall be awarded 20 marks	We request you to Consider the experience in other projects like banking domain as well, since we doing Similar jobs in IT hardware supply for banks. Hence, we request you to kindly modify the clause to include supply and maintenance experience in Banks.That will helps for the more participations from the bidder.	Can be considered

	<u> </u>	1	done e-governance		
			projects/AMC (either		
		ļ	of 5 crore each or 1 of		
			10 crore) shall be		
			awarded 15 marks		
			-All bidders who have done PDS		
			project/AMC		
			between Crore to 2		
			crore shall be		
			awarded 10 marks for each	ļ	
]		project (Maximum 20		
			marks).	ļ	
			-All bidders who have		ľ
			done e-governance project/AMC 1 Crore		
			to 2 crore shall be		
			awarded 5 marks for		
			each project		
			(Maximum 20 marks).		
30	senrysa,	6.6 Technical	Number of Districts	Usually for govt	Need not
<u> </u>	Hydrogen,	Evaluation,	of a state of India	project any PO is	Change.
]	Burgeon	Relevant	covered in one project which is successfully	issues for particular state not for	
		Experience, Geographical	completed or ongoing.	the districts hence	
		scale of	The work order	request you to	
	1	the project (SL	should have been	kindly modify the	
		NO 5) in page no 58	issued within the last 5 years, as on May	clause . Usualy the work orders and	
		page no so	31, 2023. When the	performance	
	Ì		No. is: less than 2	certificates mentioned	
			Districts : 0 marks 2	only the state specific project	
			Districts: 5 marks 4Districts: 10 marks	and will not	
ļ			6Districts: 15 marks	include the no of	
			equal to or more than	districts .	1
		•	10 districts: 20 marks OR		
			All the districts of 1		
			state of India:		
			20marks	The responsibilities of	The bidder will
<u>31</u>	burgeon, hydrogen	2.13 Business Continuity	Ensuring that there is no single point of	the	only
1	nyurugen	Planning,	failure and adequate	bidder are limited to	responsible for
		2 in page no 23	level of redundancy is	the	the issues with that of ePOS
			built in to meet the uptime and other	EPOS device, while uptime,	machines
	1		requirements of this	redundancy	
			RFP. While building	primarily concern	
			redundancies, it	servers and server- applications.	
	-		be ensured that	As a result, it	
		1	failure of a single	is recommended to	
			component of communication link	eliminate this clause from bidder	
	1		does not	liability.	
-			result in failure of		
			primary as well as		
			secondary connectivity. Hence		1
L		l	t connectivity, tienec		· — —

			primary and		
			secondary		
[]			connectivity should be		
			taken		
	İ		from 2 separate	Ì	
			communication link		
			providers and both		
			links should not have		
			any single point of		
			failure. Preferably, all		
			the redundancy shall be in auto fail over		
] [mode so that if		
			primary component		
			fails,		
			secondary component		
			automatically takes		
			over. The Successful		
			bidder shall maintain		
			two step		
	'		Communication		ļ
			channel (Primary		į
			and Secondary)		
			whereas the each	İ	
			communication channel shall have		
			separate		
ł			service provider so as		
			to avoid collision		
32	burgeon,	2,2 Indicative	All kind of errors	Please modify the	As the
<u> </u>	hydrogen	scope of	with error code and	clause because	department is
	n, or ogen	work for	reason which is	the epos is a stand	planning to
		Successful	publishing in e-pos	alone model	deploy offline
1		Bidder, 1.38 in	shall be	which does not store	mode in ePOS,
1		page no 14	recorded in the	any data and	data
			backend and the	act as medium for	need to be stored in the
			error	getting data from server in online	ePOS locally,
Ì			report and the details of corrective action	aspects.	till upload in
			taken shall be	aspects.	the website.
			taken shan be		
			submitted to the		the websites
			submitted to the Department		the websites
			Department		the websites
					the websites
			Department in each quarter/month (as and when		the websites
			Department in each quarter/month (as and when instructed by the		the websites
			Department in each quarter/month (as and when instructed by the department/the		the websites
			Department in each quarter/month (as and when instructed by the department/the authority) along with		the websites
			Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice		
			Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the		
			Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the		
22	22	8 Anneyure	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment.	Cost involved in this	The cost for the
33	33 Burgeon	8 Annexure,	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food	Cost involved in this	
33	33 Burgeon	Quality	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment.	Cost involved in this activity and need more clarity	The cost for the
33			Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party	activity	The cost for the same will be borne by the
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification	activity	The cost for the same will be borne by the Department, if
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification agency forquality	activity	The cost for the same will be borne by the Department, if required. So
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification agency forquality certification of the	activity	The cost for the same will be borne by the Department, if required. So this
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification agency forquality certification of the Hardware/software/N	activity	The cost for the same will be borne by the Department, if required. So this quality
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification agency forquality certification of the Hardware/software/N etwork application of	activity	The cost for the same will be borne by the Department, if required. So this quality certification
33		Quality Check in page no	Department in each quarter/month (as and when instructed by the department/the authority) along with SLA/invoice submission for the release of the payment. Department of Food and Civil Supplies shall engage a third-party quality certification agency forquality certification of the Hardware/software/N	activity	The cost for the same will be borne by the Department, if required. So this quality

			live. It is the responsibility of the selected bidder to make the application software/e-PoS certified by the quality certification agency empaneled by the Government. The Selected bidder should complete the quality certification process within 1 month after the execution of the AMC.		by the Department as and when it is required.
34	Burgeon	PENALTY CHARGES page no 86 section 2 Security Management Clause K,Clause I,Clause J	After Three hours and up to every consecutive hour thereafterRs.20000/- shall be imposed in addition to the fine levied under clause (1,J)	We kindly request the consideration of standardizing the Turnaround Time (TAT) hours for AMC, aligning with those observed in other government projects across various locations. These conditions should be applicable to server or server-related issues, which are typically manageable from a single point. The current minimum manpower outlined in the RFP may not be sufficient to meet these requirements effectively.	The clause will only applicable to normal terrains. In all other notified diverse geographic areas/terrains the minimum time for attending the issue can be fixed at 3 hours.
<u>35</u>	Burgeon	2.10 Licenses, 5 in page no 21	The e-Pos machine shall be kept ready to integrate the new applications or initiatives implemented by the Department of Food	Changes and enhancements are depends on the nature of work and related to cost .Please modify the clause	System readiness should be ensured by the Successful bidder, cost will

			GoK/GoI as and when required without additional cost.		negotiated.
<u>36</u>	Burgeon	2.11Capacity Building / Training2.11Capa city Building / Training, 6 in page no 21	The Successful Bidder would also be required to develop user manuals, brochures and computer based tool kits, PPTs and videos both in local language (Malayalam) and English to promote self-learning and assist training participants in undergoing the training.	Request department to clarify the offered traning facilities and support from department	This shall be given only to new FPS Owners appointed by the department.
37	Burgeon	2.2 Indicative scope of work for Successful Bidder, 1.14 in page no 10	The Successful Bidder shall provide AMC Support across all components (including Hardware/Software) of the e-Pos which may be added by the end customer to the list of equipment under AMC on the existing terms as per tender	First and foremost, the bidder's role should be to support the hardware/software on epos device. It's important to note, however, that software-related problems outside of epos device's scope don't fall under the bidders remit. As far as we know, the server-side software is managed by department.	The bidder will only responsible for the issues with that of ePOS machines alone
38	Burgeon	2.2 Indicative scope of work for Successful Bidder, 1.37 in page no 13	Bidder is required to carry out all such changes/enhancement s in e-PoS client Software as are necessitated due to change(s)/addition in PDS application mandated or designed/deployed by Gol/GoK. Accordingly, all such changes shall be deployed/replicated in the PoS machines at all field locations without affecting business continuity and no additional cost other	The RFP invited for the "AMC for deployed epos devices in kerala" under the department. We assumed that the responsibility is to maintain the epos system not for any enhancements or modifications in nearest future . Request you to please modify the clause from the bidder responsibility .	System readiness should be ensured by the Successful bidder

		Documents to be prepared /	report regarding updated record of	with epos ,the details of goods/ stock	can be omitted
		maintained, c in page no 14	stock which could be inspected by representative of the department. This	has manged and maintain by department in	
İ			should be in reconciliation with stock of the Commissioner ate of	different entity	
			Civil Supplies and Consumer Affairs.		
40	Burgeon	2.9 Enhancement Plan, page no 19	The Successful Bidder and the Department shall closely monitor all defects in functionality, performance, consistency checks etc. Also, based on the observations any enhancements/addition of new application suggested by the Department, GoK, GoI shall be incorporated in the solution that shall be implemented in the whole State of Kerala without additional	The RFP invited for the "AMC for deployed epos devices in kerala" under the department. We assumed that the responsibility is to maintain the epos system not for any enhancements or modifications in nearest future . Request you to please modify the clause from the bidder responsibility .	System readiness should be ensured by the Successful bidder.
41	Burgeon	2.9 Enhancement Plan, page no 19	The Successful Bidder shall be responsible for the integration of the upgraded ARD automation solution in all the ARDs for the State of Kerala. ARD automation shall follow the timelines provided. These sub-phases shall be planned in a manner so as to integrate with the Supply Chain Management System (SCMS) operational in the Interim Storage Depots and Adhaar enabled Public Distribution System (AePDS).	The RFP invited for the "AMC for deployed epos devices in kerala" under the department. We assumed that the responsibility is to maintain the epos system not for any enhancements or modifications in nearest future . Request you to please modify the clause from the bidder responsibility	Need not Change.
42	Burgeon	2.10 Licenses, 3 in page no 20	The Successful Bidder shall review the licenses requirements with the Department of Food and Civil	Data centre activities are not involved as part of the bidder responsibility. So the	The bidder will only responsible for the various licences

		 ·	0 1: 01	1	nonnainted - dale
			Supplies. The Department of Food and Civil Supplies shall clarify on the license requirements to be brought by the Successful Bidder and availability at State Data Centre.	licence which assoiated with server and data centre is not under the scope of bidder.Please modify	associated with that of ePOS machines alone.
43	Burgeon	3.5 General Requirements, i in page no 30	The selected Bidder shall replace any part/component of the IT infrastructure supplied for the Project if the components are defective and during the entire AMC period the selected Bidder shall apply latest upgrades for all the hardware components after appropriate testing. The Department of Food and Civil Supplies shallnot pay any additional costs separately for the overall IT infrastructure cost quoted by the selected Bidder.	Bidder is responsible for epos related hardware only and not entertain the other IT infrastructure.as per understading the tender is for AMC support of epos device not for the IT infrastructure.	The bidder will only responsible for the issues with that of ePOS machines alone.
44	Hydrogen	2.2 Indicative scope of work for Successful Bidder, 1.17 in page no 11	All software related problems needs to be attended and rectified required for proper functioning of e-PoS. All software required for maintenance shall be provided by the Successful Bidder in consultation with OEM/Solution Provider or any other authorised agency including the replacement of faulty components. The bidder should be fully responsible for making Internet connectivity functional, as per installed plan/ the network (Wi-Fi) provided by ARD	Except the device software, other software realated issues not in bidders responsibility. Request you to please specify the term epos related software.	The bidder will only responsible for the issues with that of ePOS machines alone.

Sestion Officer